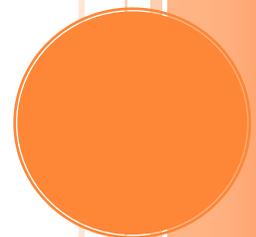


# 2014 ANNUAL REPORT

*Allegheny County Department of Minority, Women &  
Disadvantaged Business Enterprise*





Dear Friends:

It is with great pleasure that I provide the forward to the 2014 Annual Report of the Department of Minority, Women & Disadvantaged Business Enterprise.

We have been extremely fortunate in this region to have a robust economy with low unemployment numbers, high office occupancy rates and growing numbers of jobs in an entire spectrum of sectors. A large part of that vitality remains small business, and particularly businesses owned by women and minorities. Across the country, minorities own 15.1% of all U.S. businesses, or more than 3 million firms – and 99% of these firms are small businesses. Perhaps just as importantly, minority-owned businesses account for \$591 billion in revenues. If you take just a small sampling of that, you can see the impact that minority and women disadvantaged business enterprises (MWDBEs) have had on our economy, and the role that they continue to play in our growth and strength. The Allegheny County MWDBE Department plays an important role in the support of and advocacy for those companies.

Since its creation in 1981, the MWDBE Department (then a program) has strived to ensure that minority and women business enterprises may participate in county contracts for supplies and services. It has also worked to provide that impediments to achieving greater participation for those firms are removed or solutions created to allow firms to work through those challenges. Today's MWDBE Department is far different from the program that was first created over 30 years ago. We have taken advantage of technology to provide more information to firms, have structured processes that allow us to ensure that commitments to MWDBE that have been made are lived up to, and continue to partner and work with a variety of companies and organizations to strengthen the experiences and opportunities available to firms within Allegheny County.

I am committed to ensuring that we continue to find ways to improve our efforts and support the spirit of entrepreneurship that makes our community what it is today. I welcome your participation in that process and look forward to working with you as we continue to improve our region together.

Sincerely,

Rich Fitzgerald

**OFFICE OF THE COUNTY EXECUTIVE**

**COUNTY OF**



**ALLEGHENY**

**RICH FITZGERALD**  
COUNTY EXECUTIVE

***Letter from the Director***

Dear Friends:

I am pleased to present the 2014 Annual Report for the Department of Minority, Women and Disadvantaged Business Enterprise. The department has continued its role as an advocate for inclusive and fair treatment to women and minority businesses.

This year, I enjoyed the honor of working and partnering with organization such as the National Association of Diverse Contractors, PA Women's Hall of Achievement and the Women's Center for Entrepreneurship at Chatham University. Working with these organizations and others has allowed us to bring information and help build the capacity of the publics with which we work.

The Economic Development Committee of City Council in the City of McKeesport asked me to present a workshop called "Doing Business with Allegheny County" at Renzie Park. Our department hosted an exhibit table at the Master Builders' Association tradeshow at the Hill House to attract more minority firms and individuals to the unions and the construction trades. I was excited to participate in the Community Forum panel at the 79<sup>th</sup> National Convention of the National Association of Negro Business and Professional Women that was held in Pittsburgh.

The department has continued to seek out ways to perform in the most expeditious and efficient manner. In that vein, we began a paper reduction project in 2014 to reduce the amount of information that we hold in paper documents. During 2014, this office has scanned 125,414 documents to create electronic files. After these files were scanned, they were indexed for ease of retrieval. This effort also allows us more physical space because of fewer file cabinets, and sharing documents provides a more efficient workflow if more than one employee needs access to the same file.

It is our goal at Allegheny County to fulfill the 13% MBE and 2% WBE goals in our contracts, but we also want to ensure that the experience of working with Allegheny County is a satisfying experience in the business growth of our certified firms.

Thank you for allowing us to share our year in review with you.

Sincerely,

*Ruth Byrd-Smith*

Ruth Byrd-Smith, Director

# 2014 Annual Report

## About Us

In 1981, the Allegheny County Commissioners established a county-wide Minority Business Enterprise Program to provide for greater participation of minority and women business enterprises (MBEs and WBEs) in County contracts. The goal of the program was to remove impediments that prevented those businesses from achieving greater participation. That program evolved into today's Minority, Women and Disadvantaged Business Enterprise (MWDBE) Department.

The mission of the Department is to create an environment that promotes meaningful business opportunities, showcases viable MWDBE firm capabilities, builds productive partnerships and exercises effective program management targeted towards successful integration of those firms within the business structure of Allegheny County and surrounding areas.

The Department's objective is to ensure that MWDBE firms are given the maximum opportunity to obtain and perform on county contracts. In order to accomplish and monitor this effort, goals have been established for all contracts and other business related activities entered into by Allegheny County having overall goals of 13% for MBEs and 2% for WBEs. These goals remain in effect throughout the life of each contract.

Through the work of the Department, MWDBE firms are given the maximum opportunity to obtain and perform on county contracts.

## The MWDBE Office

The MWDBE Department currently has six employees, including Director Ruth Byrd-Smith and Deputy Director Lisa Edmonds, a contract/certification manager, a contract/certification monitor, and administrative staff. The Department's 2014 adopted budget totaled \$507,611.

The staff works cooperatively to increase the services provided to MWDBE firms, the number of certified firms in markets, and the availability of meaningful business opportunities afforded to MWDBE firms in the county. The staff also ensures effective communication with firms, and the establishment of meaningful partnerships that advance the program.

The department maintains active membership in organizations that inform its mission including: the PA Unified Certification Program, National Association of Diverse Contractors, PA Women's Hall of Achievement, Center for Women's Entrepreneurship at Chatham University, Diversity Business Resource Center, Eastern Minority Supplier Development Council, Pittsburgh Metropolitan Hispanic Chamber of Commerce, African American Chamber of Commerce of Western PA, NAACP, National Association of Women Business Owners, National Urban League, Southwestern PA Engineering Outreach, MWDBE Governmental Committee, National Council of Negro Women, Inc., and American Contract Compliance Association.

## The Nuts & Bolts

The County's MWDBE Program is intended to give the maximum opportunity to MBEs and WBEs to obtain and perform on county contracts. In order to be successful, the County has set overall goals of 13% participation for MBEs and 2% participation for WBEs, which remain in effect throughout the life of the contract. The MWDBE Department has once again met and exceeded these goals.

### Department of Administrative Services: Division of Purchasing & Supplies

The Department of Administrative Services, Division of Purchasing and Supplies, procures supplies, equipment and services for Allegheny County. Its mission is to bring value to the procurement process while reducing cost, creating efficiency and providing high quality customer service.

<b>2014: Division of Purchasing and Supplies</b>						
	<b>\$</b>	<b>%</b>	<b>Minority Prime</b>	<b>Non-Minority Woman Prime</b>	<b>Minority Sub</b>	<b>Non-Minority Woman Sub</b>
<b>Contract Total</b>	\$13,902,031					
<b>MBE Commitment</b>	\$1,419,173	10.21%	\$85,230		\$1,333,943	
<b>WBE Commitment</b>	\$1,398,503	10.06%		\$908,658		\$489,845
<b>Total MWDBE Commitment</b>	\$2,817,676	20.27%				

Additionally, Allegheny County makes purchases from Staples for office supplies and other materials. Purchases in 2014 from Staples totaled \$1,754,190. Of that, \$296,925 was from MBEs, or 16.93%, and \$22,442 was from WBEs, or 1.28%. Actual dollars spent with MWDBEs totaled \$319,367 or 18.21% of the total purchases for the year.

#### **Contractor Spotlight: Professional Mechanical Sales & Service, Inc. (Pro-Mech)**

Created in 1994 from the merger of three local refrigeration companies, Pro-Mech started with 50 years of combined experience as a heating, ventilation, air conditioning and refrigeration contractor in the tri-state area. In 2003, Pro-Mech became certified as a minority-owned company. Today, the Cheswick-based organization has over 50 employees, maintains a fleet of 25 service vehicles, and generates approximately \$9m in annual sales.

Allegheny County Economic Development

Allegheny County Economic Development (ACED) is the lead economic and residential development agency for Allegheny County and coordinates development initiatives across its eight divisions. The department structure is designed for collaboration, impact and success. In order to provide the vast array of services, and to assist with development, the Department enters into various contracts throughout the year.

ACED’s report is provided with breakdowns based on programs: the Community Development Block Grant (CDBG), Community Infrastructure and Tourism Fund (CITF), Gaming Economic Development Fund (GEDF), HOME Investment Partnerships Program (HOME) and a variety of other miscellaneous programs.

2014: Allegheny County Economic Development Programs							
	Program Expenditure	MBE Expenditure	MBE %	WBE Expenditure	WBE %	MWDBE Expenditure	MWDBE %
CDBG	\$6,901,125	\$775,583	11%	\$542,682	8%	\$1,318,265	19%
CITF	\$6,261,017	\$672,353	11%	\$381,532	6%	\$1,053,885	17%
GEDF	\$2,096,175	\$323,580	15%	\$111,443	5%	\$435,023	21%
HOME	\$1,391,466	\$20,000	1%	\$228,391	16%	\$248,456	18%
Other	\$1,347,127	\$652,925	48%	\$288,391	21%	\$941,316	70%
<b>Totals</b>	<b>\$17,996,910</b>	<b>\$2,444,541</b>	<b>14%</b>	<b>\$1,552,504</b>	<b>9%</b>	<b>\$3,996,945</b>	<b>23%</b>

**Contractor Spotlight: Weatherspoon and Williams, LLC**

Weatherspoon and Williams, LLC, is a company that focuses on the manufacturing and delivery of fabricated steel and product distribution, as well as complete material chain management and procurement. Its 35 years of experience in the fabrication and manufacturing industry has been focused in heavy highway contracting. Based in Coraopolis, the organization has a philosophy of constant improvement and emphasizing quality at the source.

Weatherspoon and Williams participates in the Allegheny M/W/DBE Contractor/Veterans Working Capital Loan Program, which is designed to promote opportunities for groups who have not had ready access to contract financing in the county. Two projects have been funded through the program: (1) the supply of rebar, benches and permanent trash receptacles to Zottola Construction for the Lower Hill District project; and, (2) assistance to ProRank Business Solutions in its evaluation of tracking procedures and contract reporting by the MWDBE Department.

Department of Public Works

The Department of Public Works is charged with the provision of the County’s infrastructure, maintenance and engineering services. Its mission is to provide those services in an efficient, effective, responsive and responsible manner in order to enhance the quality of life, economic prosperity and mobility of the citizens of Allegheny County.

<b>2014: Department of Public Works</b>						
	<b>\$</b>	<b>%</b>	<b>Minority Prime</b>	<b>Non-Minority Woman Prime</b>	<b>Minority Sub</b>	<b>Non-Minority Woman Sub</b>
<b>Contract Total</b>	\$8,490,737					
<b>MBE Commitment</b>	\$1,069,442	12.60%			\$1,069,442	
<b>WBE Commitment</b>	\$419,727	4.94%		\$187,200		\$232,527
<b>Total MWDBE Commitment</b>	\$1,489,169	17.54%				

For materials and supplies purchased from MWDBEs, 60% of the commitment amount is credited towards the goals.

**Contractor Spotlight: Ackenheil Engineers, Inc.**

Ackenheil Engineers, Inc. is a consulting firm providing services in geotechnical and civil engineering; materials testing of soil, rock, asphalt and concrete; and construction monitoring. Beginning in 1958, the firm has completed over 7,000 projects representing a total construction cost of approximately \$4 billion. Its clients include federal, state and local governmental agencies, as well as industrial, commercial and residential developers, contractors, banks, insurance companies, attorneys and other consulting engineering firms.

Ackenheil Engineers is one of the founding members of ASFE: Professional Firms Practicing in the Geosciences which has established industry-wide standards of care in the areas of business management, peer review, financial management, marketing and loss prevention.

Department of Human Services

The Department of Human Services (DHS) is responsible for providing and administering publicly-funded human services to Allegheny County residents. DHS is dedicated to meeting those needs through community partners that hold contracts to service the County’s most vulnerable populations. Although the majority of those partners are not certified as MWDBEs, DHS does provide information relative to its service providers that have self-identified as African American, faith based, or both.

<b>2014: Department of Human Services</b>			
	<b># of Contracts</b>	<b>\$ Figure of Contracts</b>	<b>%</b>
<b>Contract Total</b>	293	\$372,605,130	
<b>African American</b>	30	\$45,734,790	12.3%
<b>Faith Based</b>	45	\$61,043,628	16.4%
<b>African American &amp; Faith Based</b>	26	\$11,374,739	3.1%
<b>Totals</b>	101	\$118,153,157	31.7%

Providers designated as African American were based on the following criteria: foundation mission/purpose, CEO/Board Chair is African American, and neighborhood/consumers are predominantly African American. Likewise, providers designated as faith based were determined by the following criteria: mission/purpose and affiliation with faith based entity.

**Contractor Spotlight: Ozanam, Inc.**

Ozanam, Inc. helps boys and girls of Western Pennsylvania develop into responsible young adults through positive, developmental training including education programming, athletic competition, social and cultural activities and exchanges, and additional support services. The organization is committed to making a difference in the lives of the youth they serve and to enhance and enrich the quality of their lives.

What originally started in 2008 as a basketball program has now expanded to include an after-school program, summer learning, Aspire/African Legends program, high school program, dinner program and program evaluation. The non-profit organization offers programs that assists youngsters from K-17 in areas of tutorial, citizenship, self-awareness, nutrition and physical development. The program operates out of the Ammon Recreation Center in the City of Pittsburgh.

Department of Human Resources

The Department of Human Resources supports county leaders and managers in the recruitment, selection, development, engagement and retention of a qualified and diverse workforce, provides organizational and employee development opportunities, and works to facilitate positive employee and labor relations. Human Resources seeks to provide fair and comprehensive compensation and benefits programs for all employees and to ensure compliance with organizational policies, employment laws and regulations.

<b>2014: Department of Human Resources</b>						
<b>Contract Total</b>	<b>MBE Commitment</b>	<b>MBE %</b>	<b>WBE Commitment</b>	<b>WBE %</b>	<b>MWDBE Commitment</b>	<b>MWDBE %</b>
<b>\$925,000</b>	\$128,679	13.9%	\$116,541	12.6%	\$245,221	26.5%

Contracts within the Department of Human Resources are professional service contracts.

## Capacity Building, Technical Assistance & Support

Each year, the MWDBE Department offers or partners with others to offer workshops, seminars, tradeshow and other business opportunities. These trainings provide capacity building, business technical assistance, and other support to its certified firms and other small businesses. The MWDBE website is updated on an ongoing basis to reflect those events in which the department is involved. The current list may be found at [www.alleghenycounty.us/mwdbbe/events/index.aspx](http://www.alleghenycounty.us/mwdbbe/events/index.aspx).

## Advocating MWDBE Business Concerns

Each year, the MWDBE Department advocates for MWDBE firms by involvement in the business processes at Allegheny County and by working closely with other agencies, non-profits and corporations in our region.

In 2014 alone, the department:

- Certified 539 firms
- Attended 55 construction status meetings
- Attended 23 pre-bid and bid openings
- Participated in 1 selection committee meeting
- Vetted 77 specifications
- Vetted 130 contracts

A construction status meeting is the periodic meeting that brings together the owner and prime contractors. Should there be any issues concerning the MWDBE firms performing work on a project, the department works to prevent any adverse issues from arising so that the firm may complete the project. The department also monitors the milestones in a project which involves a MWDBE firm.

A pre-bid meeting is held prior to acceptance of bids to clarify what is required by the county in the information a firm submits for consideration as a contractor/vendor. At these meetings, the department explains MWDBE goals, how to find such firms and also answers any questions regarding what the department will need to review prior to the recommendation to award the contract.

A selection committee reviews proposals submitted by firms in the Request for Proposal process. The MWDBE Department focuses on the inclusion of MWDBE firms in that process.

## 2014 Events

Annual SPEO Opportunities Forum

13<sup>th</sup> Annual Conference for Minority, Women & Disadvantaged Business Enterprises

PCSI Urban Green Growth Collaborative Workshop

Eastern MSDC 38<sup>th</sup> Annual Business Opportunity Fair

NANBPWC 79<sup>th</sup> National Convention

2014 ACAA National Training Institute

MWDBE Department Annual Open House

Disability Employment Summit

GACO's 27<sup>th</sup> Annual Procurement Opportunities Fair

Diversity Business Resource Center Certification Workshop

Hill CDC Certification Workshop

CORO Women in Leadership Civic Strategy Session

Partnering for Success: An Interagency CRA Workshop for Community-Based Organizations

Certification Workshops

### Communication with Firms on Opportunities

The MWDBE Department distributes information on business opportunities with the County through procurement solution software that government and school agencies utilize to post, distribute and to electronically accept bids that are solicited through the County's Purchasing Division. Allegheny County is part of the Pennsylvania Purchasing Group, and the software is made available to us by Interactive Procurement Technologies by BidNet ([www.PABidSystem.com](http://www.PABidSystem.com)).

This regional system services various agencies throughout Pennsylvania. Suppliers can now visit this one centralized site to have instant access to bid opportunities throughout the region. Because the Purchasing Division accepts electronic bids through this site, vendors can also see the bid results in real time. Participating agencies include: Allegheny County Division of Purchasing & Supplies, Allegheny County Department of Public Works, Cambria County Purchasing, City of Allentown, Municipality of Monroeville, Municipality of Mount Lebanon, Pittsburgh Public Schools and the Township of Upper St. Clair.

There is no cost to government agencies to utilize this software. The business opportunities are available to view by the public after completing a registration on the website. Typically, a business that wishes to take advantage of the automatic email notification is required to pay a nominal charge for a year's subscription. The MWDBE Department makes this subscription available for free to its certified firms that have offices domiciled in Allegheny County. This service automatically forwards notices to subscribers that have chosen descriptive identifiers regarding the kinds of notices in which they have an interest.

MWDBE firms that are certified by and domiciled in Allegheny County can receive a free subscription service, subsidized by the MWDBE Department, during the annual registration.

### Ensure Meaningful Business Opportunities in Allegheny County

The Allegheny County Administrative Code (§435-10) requires that prime contractors must submit an MBE plan and identifies the selection criteria for projects. At the time that a bid or proposal is submitted, the contractor must identify the MBEs that will participate in the work. Specifically, a description of the work that the MBE will perform as well as the dollar value of the services or goods to be provided must be included along with a written assurance that the MBE plan will be met.

MBEs are not prohibited from providing quotes to other prime contractors. The assurance must state that, and should also make clear that if an MBE is unable to perform, that the contractors will make every effort to replace that business with another MBE. Once a participation plan is submitted, the MWDBE Department reviews the plan to ensure that a good faith effort has been made to identify and offer business opportunities to firms that are available in the marketplace.

In the event that the prime contractor/vendor is an MWDBE firm, this information must still be submitted. In the case of a minority firm that is owned by a woman, at the onset of the contract they must declare which designation they are using to fulfill the county's goal and seek participation for the other designation.

Throughout the life of the contract, the prime contractor/vendor is required to report MWDBE participation through web-based software. On a monthly basis, the payment process of these contracts is submitted through the system. Utilizing this business process, the department has contract payment information in 30-day intervals and can verify the information by requesting information through canceled checks or check images, as well as invoices, from the prime contractor. Should a firm not report this information as required, corrective action may be taken. If still not corrected, the Purchasing Division will be notified, in writing, of the deficiencies and a recommendation will be made that the contract be terminated for breach of the reporting responsibilities.

## A “GOOD FAITH EFFORT”

(Using guidance from CFR 49 Appendix A to Part 26)

- Soliciting the interest of certified DBEs who have the capability to perform the work of the contract through all reasonable and available means
- Selecting portions of the work to be performed by DBEs in order to increase the likelihood that the DBE goals will be achieved
- Providing interested DBEs with adequate information about the plans, specifications and requirements of the contract in a timely manner to assist them in responding to a solicitation
- Negotiating in good faith with interested DBEs
- Not rejecting DBEs as being unqualified without sound reasons based on a thorough investigation of their capabilities.
- Making efforts to assist interested DBEs in obtaining bonding, lines of credit, or insurance as required by the recipient or contractor
- Effectively using the services of available minority/women community organizations, contractors’ groups, business assistance offices and other organizations to provide assistance in the recruitment and placement of DBEs

## Pennsylvania Unified Certification Program

The Allegheny County MWDBE Department is a certifying participant under the Pennsylvania Unified Certification Program (PA UCP). Created in response to federal action that revamped the U.S. Department of Transportation's DBE program, the PA UCP was created to provide a one-stop-shop for DBEs. The unified program allows businesses to file just one application and go through one certification review to achieve certification that is recognized by all recipients of federal funds in the state. Allegheny County's MWDBE Department is one of just five organizations throughout the state that certify DBEs.

Participation in the PA UCP ensures mandatory reciprocity, a customer-friendly process and a unified DBE Directory for use by prime contractors wishing to participate in the program. A total of 543 firms were certified in 2014, reflecting a steady increase in firms seeking certification over the past few years. Of the 543 firms certified, 335 or 62% were located within Allegheny County. Eighty seven (87) firms were from outside the state with the remaining 121 business domiciled in other Pennsylvania counties.

PA UCP Certified Allegheny County Firms			
Gross Receipts	No. of Businesses	Total Gross Receipts	Avg. Gross Receipts
\$0 - \$100,000	152	\$3,638,013	\$23,934
\$100,001 - \$500,000	81	\$22,029,676	\$271,971
\$500,001 - \$1,000,000	38	\$26,946,236	\$709,111
\$1,000,001 + Up	64	\$311,854,598	\$4,872,728

Certification is free. Businesses that wish to be PA UCP certified can begin by reviewing instructions and applications online at [www.paucp.com/DownloadForm.aspx](http://www.paucp.com/DownloadForm.aspx). Information can also be obtained by contacting the MWDBE Department by phone (412-350-4309) or e-mail ([mwdbe@alleghenycounty.us](mailto:mwdbe@alleghenycounty.us)). A completed application must be mailed or physically delivered to one of the certifying participants. It must contain an original signature and be notarized with all supporting documentation attached. Once received, the application is reviewed and information verified. Additional information may be requested and an on-site interview will be conducted prior to a final decision being made.

Once certified, DBEs will be recognized by all recipients of funds from the Federal Aviation Administration, Federal Highway Administration, and Federal Transit Administration. Certified DBEs are also listed in the web-based Online Directory which can be accessed at [www.paucp.com](http://www.paucp.com).

### *What's the Benefit?*

- All US DOT recipients in Pennsylvania are members of the PA UCP.
- Mandatory reciprocity is a component of the PA UCP.
- The PA UCP offers a customer-friendly process intended to streamline the DBE Certification process.
- Prime contractors will find ease of use with one unified DBE Directory to locate DBEs certified by PA UCP.

## County Authorities

Pursuant to Article 203 of the Allegheny County Administrative Code, each county authority must develop policies to ensure the participation of minority-owned, women-owned, and disadvantaged business enterprises. The authorities provide regular reports to the MWDBE Department on their progress.

### *Allegheny County Airport Authority*

The Allegheny County Airport Authority was created in 1999 to operate the Pittsburgh International and Allegheny County airports. The Authority oversees all aspects of airport operations including new development, environmental issues, airline and tenant management, as well as airfield operations.

<b>2014: Allegheny County Airport Authority</b>			
	Total Value of Contracts	MWDBE Contracts	MWDBE %
<b>2014 Contracts</b>	\$9,252,697	\$1,452,875	15.7%

### *Allegheny County Housing Authority*

The Allegheny County Housing Authority was created to provide decent, safe and sanitary housing for eligible low-income families and senior citizens in Allegheny County. The Authority owns and manages 3,300 units, administers over 5,000 vouchers, has three HOPE VI developments, and 22 mixed-finance properties.

<b>2014: Allegheny County Housing Authority</b>			
	Construction Contracts	Non-Construction Contracts	Professional Contracts
<b>MBE</b>	\$176,600	\$276,216	
<b>MBE %</b>	2.8%	51.6%	
<b>WBE</b>	\$251,762	\$259,041	\$1,900
<b>WBE %</b>	4.1%	48.4%	
<b>VOSB</b>	\$103,500		\$67,000
<b>VOSB %</b>	1.7%		
<b>Total Contracts</b>	\$6,117,726	\$535,257	\$68,900
<b>Total %</b>	8.6%	100%	100%

The statistics from the Housing Authority include Veteran Owned Businesses.

### *Allegheny County Sanitary Authority*

The Allegheny County Sanitary Authority (ALCOSAN) was formed in 1946 to provide wastewater treatment services to 83 communities within Allegheny County, including the City of Pittsburgh. Its principal treatment plant is along the Ohio River, downstream from Pittsburgh’s downtown, and processes up to 250 million gallons of wastewater daily.

<b>2014: Allegheny County Sanitary Authority</b>						
	Total Value of Contracts	MWDBE Construction, Supply & Professional Service Contracts	MWDBE %	Total Value (Non-Contract)	MWDBE Supplies & Services (Non-Contract)	MWDBE % (Non-Contract)
<b>2014 Contracts</b>	\$21,594,975	\$986,574	4.6%	\$6,120,508	\$301,266	4.9%

### *Port Authority of Allegheny County*

Formed in 1959 by the Pennsylvania legislature, the Port Authority of Allegheny County began serving the community in March 1964. The agency operates, maintains and supports bus, light rail, incline and paratransit service for approximately 230,000 daily riders. The Authority operates on a fiscal year of October through September and its statistics are provided on a biannual basis.

<b>2014: Port Authority of Allegheny County</b>							
	Total Value of Contracts	DBE Prime	DBE %	DBE Subprime	DBE Subprime%	Total DBEs	Total DBEs %
<b>October 2013 – March 2014</b>	\$7,597,922	\$906,033	14.5%	\$1,357,941	100%	\$2,263,974	30%
<b>April 1 – September 2014</b>	\$12,176,647	\$174,526	1.8%	\$2,721,907	100%	\$2,896,433	23.8%

*Sports & Exhibition Authority of Pittsburgh and Allegheny County*

The Sports & Exhibition Authority (SEA) was created in 1954, and charged with the construction and support of sports and exhibition facilities. Facilities include the Lower Hill Redevelopment Site, the Consol Energy Center, PNC Park, Heinz Field, David L. Lawrence Convention Center, Convention Center Riverfront Plaza, North Shore Riverfront Park, and the North Shore Garage. The SEA also provides administrative and other staff support to the Stadium Authority of the City of Pittsburgh.

<b>2014: Sports &amp; Exhibition Authority of Pittsburgh and Allegheny County</b>							
	Total Value of Contracts	MBE Spend	MBE %	WBE Spend	WBE %	MWDBE Spend	MWDBE %
<b>2014 Contracts</b>	\$27,773,595	\$4,102,710	14.8%	\$4,200,542	15.1%	\$8,303,252	29.9%

*MBE Advisory Committee*

Pursuant to the Allegheny County Administrative Code (§435-3), an MBE Advisory Committee was established to recommend specific MBE goals for construction contracts, supplies, development and services (including professional services). Additionally, the committee monitors the county’s MBE efforts on a quarterly basis and may make recommendations to the County Executive and County Council on specific activities for improved MBE participation.

2014 MBE Advisory Committee	
Larry Brinker Brinker Group	Austin Davis Office of the County Executive
Victor Diaz VideoTek Construction, LLC	Ola Jackson Onyx Woman Network (OWN)
Abass Kamara The Carey Group	Marc Little MWELA
Iftikhar Malik Shawn Malik, Inc.	M. Gayle Moss (Chair)
James Overton Overton Financial Group	Barbara Pares Office of the County Manager
Roxanne Sewell LJS Publishing/Talk Magazine	Toni Silva UPMC
Gregory Spencer Randall Industries, LLC	Tim Stevens B-PEP

*MWDBE Contractor/Veterans Working Capital Loan Program*

The MWDBE Contractor/Veterans Working Loan Program (WCVLP) is designed to provide accounts receivable financing for small contractors executing public agency contracts in the county. WCVLP provides market rate gap financing based on the applicant’s need for the public agency contract.

Through the Redevelopment Authority of Allegheny County (RAAC), the WCVLP provides opportunity to businesses which may not have ready access to contract financing. Funds for the program are provided by RAAC’s Economic Development in partnership with the local banking community. Loan amounts are limited to 80% of the contract securing the loan with a minimum amount of \$10,000 and maximum of \$100,000. The WCVLP will provide no more than 50% of the total loan. The term is up to one year or the term of the contract, whichever is less. RAAC will seek participation for the balance of funding from local financial institutions.

In 2014, the WCLP provided two loans totaling \$120,000 for businesses within Allegheny County. More information on the program, including guidelines and a list of partner organizations, can be found at [www.alleghenycounty.us/economic/businesses/busfin.aspx](http://www.alleghenycounty.us/economic/businesses/busfin.aspx).

Allegheny County Department of Minority, Women & Disadvantaged Business Enterprise  
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