

2012 ANNUAL REPORT



Allegheny County Department of Minority,
Women & Disadvantaged Business Enterprise



COUNTY OF ALLEGHENY

RICH FITZGERALD
COUNTY EXECUTIVE



Dear Friends:

This year, Allegheny County celebrates its 225th birthday. In 1788, residents of the area that we know today as Pittsburgh and Allegheny County petitioned the General Assembly to create a new county. Four of the signatories were African-American men who shared a vision for a county that would focus on the development of our rivers, the expansion of our industry and the growth of our communities.

Our region has seen extraordinary growth and development over the past year. We have led the country in its recovery from the Great Recession, growing employment and jobs well beyond expectations and seeing the creation of new industries and opportunities. That hasn't meant, though, that everyone has shared in that success. There are many in the community who have not benefitted from that same robust economy. While we in Allegheny County continue to meet our goals for minority, women and disadvantaged business enterprise, we must strive to do more. We must ensure that businesses are aware of all opportunities available to them in the county, that we work with businesses to insure that they understand our processes and help them to be competitive in their business. Our work does not end when a business becomes a vendor with the County. It is then that we continue to work alongside these businesses so that they can perform successfully and continue to grow and develop their business in other ways.

Working together we can ensure that everyone in our county shares in our region's success. I look forward to working with our many partners in the county to provide that our M/W/DBE Department continues to grow, adapt and offer opportunities for all county residents.

Sincerely,

Rich Fitzgerald

2012 Annual Report

ALLEGHENY COUNTY M/W/DBE

INTRODUCTION

In 1981, the Allegheny County Commissioners established a county-wide Minority Business Enterprise Program focused on providing opportunities for minority and woman business enterprises (MBEs and WBEs) to participate in County contracts for supplies and services, and to identify and remove impediments to achieve greater participation. The initiative eventually evolved into today's Department of Minority, Women & Disadvantaged Business Enterprises (M/W/DBE).

The M/W/DBE Department focuses on creating an environment that promotes meaningful business opportunities, showcases viable M/W/DBE firm capabilities, builds productive partnerships and successfully integrates M/W/DBE firms within the business structure of Allegheny County. In order to give firms the maximum opportunity to obtain contracts and perform on them, the County has established overall goals of 13% for MBEs and 2% for WBEs in contracts and business-related activities.

WHAT WE DO

- The Allegheny County M/W/DBE operates as a Certifying Participant under the Pennsylvania Unified Certification Program. Although a county department, the M/W/DBE Department oversees a federally regulated certification.
- The M/W/DBE Department advocates for the inclusion of M/W/DBE firms through its involvement in the County's business processes as well as with other agencies, non-profits and corporations in our region.
- The M/W/DBE Department provides capacity building and serves as a catalyst for business development by providing business technical assistance to its certified firms, as well as other small businesses. This is accomplished through workshops, seminars, tradeshow and other business opportunities.
- The M/W/DBE Department distributes information on business opportunities with the County through procurement solution software that government and school agencies utilize to post, distribute and to electronically accept bids that are solicited through our Purchasing Division.
- The M/W/DBE Department plans an active role in reviewing bids and proposals submitted by firms interested in doing business with the County to ensure that MBEs are providing a meaningful opportunity. That role does not end when the bid or proposal is accepted, but continues throughout the life of the contract.

Pennsylvania Unified Certification Program

The Allegheny County Department of M/W/DBE is one of five organizations in the state which certifies under the Pennsylvania Unified Certification Program. The program provides “one-stop-shopping” for Disadvantaged Business Enterprises (DBEs), meaning that an applicant for certification files only one application and goes through one review to achieve that certification. Once granted, the certification will be recognized by all recipients of Federal Aviation Administration (FAA), Federal Highway Administration (FHWA), and Federal Transit Administration (FTA) funds in the state. This process saves time which translates into money saved for DBE applicants.

Minority and women businesses interested in being certified must submit an application to one of the certifying participants. Instructions and applications are available online (www.paucp.com/DownloadForms.aspx) or may be obtained by contacting the M/W/DBE Office. The application must be mailed or physically delivered to one of the participants and must be signed and notarized. The application will be reviewed and verified – and must be complete and include all of the supportive documentation. Additional information may be requested and an on-site interview will be conducted prior to a final decision. Certification is free – there is no charge to the DBE applicant.

Once certified, DBEs have the certification recognized by all recipients of funds from the FAA, FHWA or FTA. Certified DBEs are all listed in one web-based Online Directory (Found on the main site at www.paucp.com) which is used by prime contractors to identify appropriate partners.

Individual agencies, including state and local entities, may still have MBE/WBE programs that require different processes and are administered under the auspices of the individual agency. Any such programs are separate and apart from the federal DBE program. The PA Unified Certification Program only affects firms to be utilized for federal-aid projects.

During 2012, the M/W/DBE Department certified 511 firms. Of those, 335 firms are domiciled in Allegheny County and 85 are outside of the state, with the remaining firms located in other counties in Pennsylvania.

DBE: A for-profit small business concern that is at least 51% owned by one or more individuals who are both socially and economically disadvantaged or, in the case of a corporation, in which 51% of the stock is owned by one or more such individuals, and whose management and daily business operations are controlled by one or more of the socially and economically disadvantaged individuals who own it.

Allegheny County Firms

Gross Receipts	Number of Businesses	Total Gross Receipts	Average Gross Receipts
\$0 - \$100,000	152	\$3,822,168	\$25,146
\$100,001 - \$500,000	86	\$20,661,774	\$240,253
\$500,001 - \$1,000,000	34	\$24,565,180	\$722,505
\$1,000,000 +	63	\$243,142,567	\$3,859,406

M/W/DBE Business Advocate

The M/W/DBE Department represents firms throughout the business processes by participating in and playing a part in construction status meetings, pre-bid and bid openings, and selection committee meetings.

A construction status meeting brings together the owner and the prime contractors and provides an opportunity for the Department to address any issues concerning the M/W/DBE firms that are performing work. Construction status meetings are also used to monitor the milestones in a project in which there should be M/W/DBE participation according to the Participation Plan submitted prior to the contract beginning. During the 2012 calendar year, the Department attended 114 construction status meetings.

A pre-bid meeting is held prior to acceptance of bids to clarify what is required in the information a firm submits to Allegheny County for consideration as a contractor/vendor. At these meetings, the goals are explained to interested bidders, assistance provided in finding M/W/DBE firms (if needed) and information is provided regarding what the Department will need to review to issue a recommendation to award a contract. The Department attended 34 pre-bid meetings in 2012.

A selection committee reviews proposals submitted by firms in the Request for Proposal (RFP) process which are hoping to perform work for Allegheny County. During this process, the M/W/DBE Department looks specifically at the inclusion of M/W/DBE firms in the proposal. The Department participated in 21 selection committees during 2012.

Department of Public Works Contracts

Within the Department of Public Works, contracted firms are required to provide a monthly report from each contractor outlining work that has been done. If the reports cannot be substantiated, the contractor is not paid. This process also allows a check and balance in the system, and ensures that the M/W/DBE firms are being used as had been proposed. Additionally, an Outreach Manager makes on-site visits, reviews daily reports and participates in bi-weekly status meetings to note changes and ensure that M/W/DBE usage is occurring. Moving forward, the Prime will also be asked to report to the Contracts Division through the utilization of software to provide another check on the usage of M/W/DBE firms.

Allegheny County has a high level of M/W/DBE participation in Public Works contracts. In 2012, a total of seven projects were let that were the County's, totaling \$7,366,985. The MBE Commitment for those contracts was \$1,483,845 or 20.1% while the WBE Commitment was \$2,917,012 or 39.6%. Together, M/W/DBE participation totaled \$4,400,857 or 59.7%.

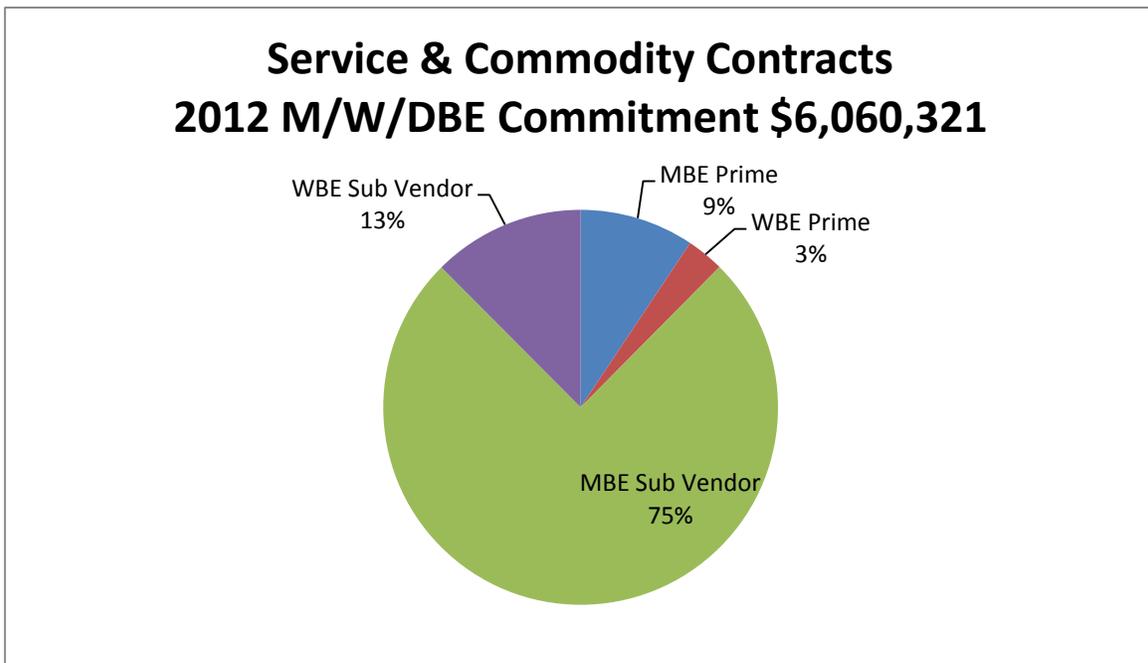
MBE/WBE Prime Contractors & Sub-Vendors

*A & A Consultants, Inc. ✧ Ackenheil Engineers, Inc. ✧ Air Technology, Inc. ✧ Allegheny Construction Group
Alvarez, Inc. ✧ Beth's Barricades ✧ Boyd Roll-Off Services ✧ Cooper Trading, Inc.
Greenwood-McDonald Supply Company ✧ Investment & Enterprise, Inc. ✧ Pedersen & Pedersen, Inc.
R & R Trucking, LLC ✧ Sanders Construction Company ✧ Tri-state Design and Development, Inc.
The U Company, LLC ✧ Valenko Incorporated*

For federal projects occurring in the County, PennDOT does the monitoring and reporting in regards to M/W/DBE participation. The goals are set at the federal level and can vary by project. For state projects, such as bridges or major roads, the Department of Public Works monitors and reports the information to the state.

Division of Purchasing & Supplies Contracts

In 2012, there were nearly 50 contracts awarded through Purchasing for either commodities or services totaling \$37,563,077. Of those, MBE commitments comprised 13.6% of the total value and WBE commitments comprised 2.5% of the total value, for a total M/W/DBE commitment of 16.4%. The following chart provides the breakdown of how the M/W/DBE Commitment was made up from Prime and Sub Vendors:



Also in 2012, Allegheny County took advantage of Staples, spending \$1,724,065 on the contract. The MBE Commitment from that contract was \$284,181, or 16.5%, and was \$44,685, or 2.6%, for WBEs. The total M/W/DBE Commitment, representing actual dollars spent with M/W/DBEs of \$328,867 or 19.1% of the overall contract.

Additionally, there were seven revenue contracts let through Purchasing in 2012. Of those, three had MBE or WBE sub-vendors. The M/W/DBE Commitment was \$402,690.

2012 Commodity & Service MBE/WBE Prime Vendors	
Acorn Services, Inc.	AlphaGraphics
Blanc Printing Co.	BullDog Office Products
Huckestein Mechanical	Joshen Paper & Packaging Company
Professional Mechanical Sales & Service	United Graphics Forms & Systems

**2012 Commodity & Service Contracts
MBE/WBE Sub Vendors**

A & J Hauling	A + Computer Services	Ace Lock & Key
Adams Petroleum Products		Air Technology, Inc.
Al Geisler & Sons Trucking	Allegheny Asbestos Analysis	ARIA Technologies
Brenneman Printing		BTC Envelopes & Printing
C & R Constructors/CM Solutions	CDI Printing	City Sportz
Danlee Medical Products		DCI Logistics
Del-Sir Supply	Earthwind Medical Company	Edmonds Trucking
Emerald Electrical		First Choice Temporary Services
Gdedor Decorating	Geodrain, Inc.	Geo-Environmental Drilling Co.
Great Lakes Case & Cabinet		Greenwood Enterprises
Greenwood McDonald	Gunning, Inc.	Horizon Information Services
Jennifer Collier Trucking		Jones Printing
K & B Summers	Keystone Multi-Head Embroidery	Latimore Trucking & Supply
LGC Supplies		Low Country Glass Block & Green Products
M & M Lime Company	Maroadi Transfer	Meinert Holdings
Mil-Ray Food Company		Monteverdes
On Call Flagging	Pario Solutions	Parks Moving Systems
Pretty Mell's Trucking		R & R Trucking
R.H. Rucker	RGM Graphics	RS Wholesale and Import
Sci-Tek Consulting, Inc.		Sherry Justice Sales
Sigma Resources, LLC	South Coast Paper	T.N. Walker
The Alternatives Group		TLC Logistics
Video Tek Construction	Werremeyer, Inc.	WWS Associates, Inc.

Technical Assistance

The Department provides a calendar of events on its website (www.alleghenycounty.us/mwdbe/events) for M/W/DBE firms to assist them in their own development with information on internships, legal clinics, bidding workshops, access to capital programs, and more. As appropriate, the Department also hosts, attends and sponsors events – in 2012, those events numbered nearly 100.

2012 Events: Department Sponsored or Presented

- *11th Annual MWDBE Governmental Committee Opportunity Fair*
 - *Diversity Business Resource Center Workshop*
- *EDA Roundtable – Business Opportunities in Allegheny County*
 - *Micro-Business Institute*
 - *MWDBE Department Open House*
- *NAWBO Greater PGH: Becoming a Certified Woman Business Owner*
 - *Paying It Forward Events*
- *Southwestern PA Engineering Outreach Opportunities Forum*

Notification of Business Opportunities

One of the primary ways for the Department to increase participation is to share and distribute information on business opportunities with the County. This is done through an online system that government and school agencies utilize to post, distribute and electronically accept bids. The opportunities are available for view at www.PaBidSystems.com.

As part of the Pennsylvania Purchasing Group, the county has software made available to it, free of charge, by Interactive Procurement Technologies. The program, Bid Net, is a regional system that various agencies throughout the Commonwealth use. Suppliers can visit one centralized site to have instant access to opportunities. Subscriptions are available free of charge to certified M/W/DBE firms that have offices domiciled in Allegheny County. In 2012, there were 27 firms which took advantage of this free subscription. Subscribers automatically receive notices and can also select descriptive identifiers regarding the kind of notices in which they have an interest to further limit the notice of bids they receive.

Ensuring Meaningful Business Opportunities in Allegheny County

As part of Allegheny County's commitment to inclusion of M/W/DBE firms, bidders submitting proposals must identify M/W/DBEs that will perform work or provide services. They must also provide written assurance that they will meet their submitted M/W/DBE plan, and, if the M/W/DBE contractor is unable to perform, will make every effort to replace the contractor with another M/W/DBE.

The M/W/DBE Department evaluates Participation Plans that are submitted with the bid documents to ensure that a "good faith effort" has been made to identify and offer business opportunities to M/W/DBE firms that are available in the marketplace. The determination of whether a "good faith effort" has been made is based on consideration of a number of types of actions, which are neither exclusive nor exhaustive, and other factors or efforts may be relevant in certain cases.

A "Good Faith Effort"

- *Soliciting the interest of all certified DBEs which have the capability to perform the work of the contract through all reasonable and available means*
- *Selecting portions of the work to be performed by DBEs in order to increase the likelihood that the DBE goals will be achieved*
- *Providing interested DBEs with adequate information about the plans, specifications and requirements of the contract in a timely manner to assist them in responding to a solicitation*
- *Negotiating in good faith with interested DBEs*
- *Not rejecting DBEs as being unqualified without sound reasons based on a thorough investigation of their capabilities*
- *Making efforts to assist interested DBEs in obtaining bonding, lines of credit or insurance as required by the recipient or contractor*
- *Making efforts to assist interested DBEs in obtaining necessary equipment, supplies, materials or related assistance or services*
- *Effectively using the services of available minority/women community organizations; minority/women contractors' groups; local, state and federal minority/women business assistance offices; and other organizations as allowed on a case-by-case basis to provide assistance in the recruitment and placement of DBEs*
- *Performance of other bidders in meeting the contract*

If, after review of the Plan, the Department believes that the response from the prime contractor/vendor was unsatisfactory or non-responsive, the Chief Purchasing Officer will be notified that a recommendation to award the bid/contract to the prime cannot be made.

In the event that the prime contractor/vendor is an M/W/DBE firm, they must also submit this information. In the case of a minority firm that is owned by a woman, the firm must declare in its submission to the M/W/DBE Department which designation it is going to fulfill and which it will seek participation to fulfill. This must be done at the onset of the contract.

An M/W/DBE participation waiver must be requested anytime either or both the MBE and WBE goals will not be completely fulfilled. Because the County has a need for so many diverse supplies and services, there is occasion in which contracts do not achieve full participation. In these cases, the low bidder must submit a detailed explanation of the vendor's business processes, an inventory profile, a subcontractor/supplier diversity plan or policy, and an explanation as to why the vendor is requesting a waiver. The vendor must also provide documentation of their good faith effort in the form of database searches. The M/W/DBE Department will follow up with the M/W/DBE firms with which the vendor interacted.

Throughout the life of the contract, the prime contractor/vendors are required to report the M/W/DBE participation through an Internet based software. On a monthly basis, the payment progress of these contracts is submitted by the prime contractor into the software. Utilizing this business process, the M/W/DBE Department has contract payment information in 30-day intervals. The Department also has the ability to verify the information submitted electronically by requesting the canceled checks or check images, as well as invoices, to the prime contractor/vendor from the M/W/DBE firm.

If a firm does not report this information, the Department makes additional requests and begins extensive corrective action. If the firm still does not comply, the Purchasing Division will be notified of the deficiencies and recommending termination of the contract, citing a breach of the reporting responsibilities.

Throughout the entire contract, reports are generated to measure participation. The reports identify the contract, the contract participants, the award date, change orders associated with the contract, sub-contractors and certifications provided. A notation field is also provided for description of the contract, or special notes. This function allows the Department to measure that goals are being met on an individual contract basis as well as overall for the County. It also allows opportunity to immediately identify and find solutions when prime contractors/vendors are not performing as expected.

WHO WE ARE

The vast responsibilities of the M/W/DBE Department are handled by a staff of six, all of whom are committed to advancing and meeting the goals of the organization by communicating its vision to external departments, committees, community organizations and the small business community. The Department operates under the leadership of its Director, Ruth Byrd-Smith.



The M/W/DBE Department sponsors an annual Open House Program for businesses. Here, County Executive Rich Fitzgerald offers a welcome to the attendees to open the program.

2012 BUDGET

The M/W/DBE Department had a budget of \$472,378 for Fiscal Year 2012. As approved by Allegheny County Council in 35-11-RE, the breakout of the budget was as follows:

DEPARTMENT OF M/W/DBE	2012 BUDGET
Personnel	\$302,513
Fringe Benefits	\$82,270
Services	\$73,857
Supplies	\$6,936
Repairs & Maintenance	\$2,825
Minor Equipment	\$3,977
M/W/DBE	\$472,378

THE M/W/DBE ADVISORY COMMITTEE

Pursuant to the County's Administrative Code, the MBE Advisory Committee recommends specific MBE goals for various types of procurement of goods or services. This includes goals for construction contracts, supplies, development, and services – including professional services. The Committee is also to monitor the County's MBE efforts on a quarterly basis and recommend specific activities for improving MBE participation.

The Committee is to be no more than 15 members – five of which may be County Department Directors who are engaged in procurement activities. All remaining members represent civic, community, minority and other interests as the County Executive and County Council designate.

During the 2012 calendar year, the M/W/DBE Advisory Committee met in the months of June, July and August. In addition to the business of the committee, the members also received updates on the PA Unified Certification Program, and additional changes being made to the M/W/DBE program at the state level.

2012 M/W/DBE Advisory Committee

Larry Brinker – Brinker Group

Austin Davis – County Executive's Office

Victor Diaz –Pittsburgh Metropolitan Area Hispanic Chamber of Commerce

Amy Griser – County Controller's Office

Ola Jackson – Onyx Woman Network (OWN)

Abass Kamara – Pittsburgh Penguins

Iftikhar Malik – Shawn Malik, Inc.

M. Gayle Moss – NAACP Pittsburgh Branch

Joseph Olczak – Public Works Department

James Overton – City of Pittsburgh Equal Opportunity Review Commission

Roxanne Sewell – LJS Publishing/Talk Magazine

Toni Silva – UPMC

Gregory Spencer – Randall Industries, LLC

Tim Stevens – Black Political Empowerment Project (B-PEP)



M/W/DBE CONTRACTOR WORKING CAPITAL LOAN PROGRAM

The M/W/DBE Contractor Working Capital Loan Program (WCLP) is offered with the assistance of the Redevelopment Authority of Allegheny County (RAAC) to provide accounts receivable financing for small contractors executing public agency contracts in the County. The WCLP provides market-rate gap financing to small contractors based on the applicant's need to finance working capital for their public agency contracts.

The WCLP is designed to promote opportunities for those groups which have not had ready access to contract financing in Allegheny County, including MBEs, WBEs and DBEs. Funds for the program are provided by RAAC's Economic Development Fund in partnership with the local banking community.

All M/W/DBE contractors domiciled in Allegheny County and certified by the M/W/DBE Department which are performing public agency (local, state and federal) contracts in Allegheny County are eligible to apply for funds. Applicants must also hold a binding contract with a public agency to be eligible for financing, and must self-perform at least 60% of the work specified under the contract securing the loan.

Loan amounts are limited to 80% of the contract securing the loan. Minimum loans are \$10,000 and maximum loans are \$100,000. WCLP provides no more than 50% of the total loan. Loans are fully secured with an assignment of contracts, accounts receivable or other collateral. Typically, personal guarantees are required from all owners and company officers. Borrowers are also required to maintain adequate insurance coverage.

Loan terms are up to one year, or the term of the contract securing the loan, whichever is less. The interest rate is the prime rate published in the Wall Street Journal at the time of the closing, and will increase or decrease when changes to the prime interest rate occur. Payments of interest are due monthly on the unpaid loan balance. Applicants also use Program Managers designated by RAAC to assist loan applicants in completing their application, project planning and general business assistance.

“TAKING CARE OF BUSINESS” – WEEKLY RADIO OUTREACH SHOW

Each week, “Taking Care of Business,” a talk show about business opportunity and entrepreneurship in our County and region airs with guests from throughout the region. In 2012, guests included representatives of Pitt’s Urban Power to Prosper Program, the Southwestern PA Commission, Pittsburgh Community Services, RIDC, the Small Business Administration, CCAC and more. Podcasts can also be found online at www.talkshoe.com, under business shows.



***“Taking Care of
Business”***

Saturdays

11:30 a.m. to Noon

COORDINATION WITH OTHER COUNTY DEPARTMENTS & AUTHORITIES

The Allegheny County Departments of Economic Development and Human Services are also responsible for ensuring M/W/DBE participation in their contracts, reporting participation levels to the respective state and federal agencies – as well as to the M/W/DBE Department and are also expected to meet the County’s goals. The separate, or in some cases, hybrid approach is due to the differences in what must be collected and reported to the state and federal agencies to which reports must be made.

In 2006, Allegheny County enacted legislation extending its policies for participation by DBEs to the eleven authorities that were created singularly or jointly by Allegheny County. The Authorities are required to submit reports and information related to their M/W/DBE policies as well as participation and goals to the M/W/DBE Department on a quarterly basis. The Department must then provide that information to County Council and the County Executive. If there are shortfalls in meeting the goals, the report is expected to address the reasons for it.

This annual report includes summary information from those Departments and Authorities.

Allegheny County Departments

The Department of Economic Development

The Allegheny County Economic Development (ACED) Department is the lead economic and residential development agency for Allegheny County. ACED coordinates development initiatives that can be as far-reaching and complex as revitalizing the former Carrie Furnace site or as personal as the home improvement dreams of a single resident.

ACED includes eight divisions that are designed for collaboration, impact and success. They include authorities, business development, development, housing and human services, municipal, operations, planning and special projects and finance. In order to provide the vast array of services, and to assist with development, the Department enters into various contracts throughout the year.

Department of Economic Development	
MBE Contracts Awarded	\$2,587,598
WBE Contracts Awarded	\$2,264,148
Total Contracts Awarded	\$32,344,967

Nearly 70 different MBE/WBE firms received contracts with the Department of Economic Development during 2012. The services provided ranged from construction to restoration, graphics, supplies and more.

The Department of Human Services

The Department of Human Services (DHS) is responsible for providing and administering publicly-funded human services to Allegheny County residents. DHS is dedicated to meeting those human services needs, most particularly for the county's most vulnerable populations, through an extensive range of information exchange, prevention, early intervention, case management, crisis intervention and after-care services.

DHS provides a wide-range of services, including services for older adults, mental health and drug and alcohol services (includes 24-hour crisis counseling); child protective services; at-risk child development and education; hunger services; emergency shelters and housing for the homeless; energy assistance; non-emergency medical transportation; job training and placement for transition age youth, public assistance recipients and older adults; and services for individuals with intellectual and/or developmental disabilities. Many of these services are provided through community partners that hold contracts to provide these services to residents, totaling nearly \$400 million in 2012.

Department of Human Services		
Type of Contract	Number of Contracts	Contract Value
Faith-Based Contracts	71	\$71,316,248
African-American Contracts	48	\$64,198,187
African-American Faith Based Contracts	17	\$8,170,632
TOTALS	102	\$127,343,803

The Allegheny County Department of Human Services provides services to eligible individuals without regard to race, color, sex, gender identity or expression, sexual orientation, age, religion, national origin, political affiliation, disability, familial status, military service, or religious, community or social affiliations.

Allegheny County Authorities

Economic Development Authorities

There are six authorities that work hand in hand with ACED to issue bonds, allocate grant funding and administer tax-exempt financing. As each works hand-in-hand with ACED, their combined M/W/DBE impact has been combined for reflection in the annual report. The six authorities are: Redevelopment Authority of Allegheny County, Authority for Improvement in Municipalities, Allegheny County Industrial Development Authority, Allegheny County Hospital Development Authority, Allegheny County Higher Education and Building Authority, and the Allegheny County Residential Finance Authority.

Economic Development Authorities	
MBE Spend First Quarter	\$617,770
WBE Spend First Quarter	\$534,379
MBE Spend Second Quarter	\$120,198
WBE Spend Second Quarter	\$219,466
MBE Spend Third Quarter	\$703,252
WBE Spend Third Quarter	\$258,555
MBE Spend Fourth Quarter	\$813,513
WBE Spend Fourth Quarter	\$1,059,714
2012 Total MBE/WBE Spend	\$4,326,847
Total MBE Spend	\$2,254,733
Total WBE Spend	\$2,072,114

Allegheny County Airport Authority

The Allegheny County Airport Authority was created in 1999 to operate the Pittsburgh International and Allegheny County Airports. The Authority oversees all aspects of airport operations including new development, environmental issues, airline and tenant management as well as airfield operations.

The Airport Authority reports by its fiscal year, which runs from October through September. The Authority also categorizes all MBE/WBE as DBE for reporting purposes. The following data is from October 2011 through September 2012.

Allegheny County Airport Authority	
2012 Total DBE Spend	\$5,886,970

Allegheny County Sanitary Authority (ALCOSAN)

The Allegheny County Sanitary Authority was formed in 1946 to provide wastewater treatment services to 83 communities within Allegheny County, including the City of Pittsburgh. Its principal treatment plan is along the Ohio River, downstream from Pittsburgh's downtown, and processes up to 250 million gallons of wastewater daily.

ALCOSAN has a goal of awarding 10-25% of contract dollars to M/W/DBEs. The Authority also encourages this same goal among contractors and subcontractors.

ALCOSAN	
Quarter 1 M/W/DBE Spend	\$1,532,522
Quarter 2 M/W/DBE Spend	\$2,026,762
Quarter 3 M/W/DBE Spend	\$1,123,738
Quarter 4 M/W/DBE Spend	\$835,168
2012 Total M/W/DBE Spend	\$5,518,190

Port Authority of Allegheny County

Formed in 1959 by the Pennsylvania legislature, the Port Authority of Allegheny County began serving the community in March 1964. The agency operates, maintains and supports bus, light rail, incline and paratransit services for approximately 230,000 daily riders. The Authority operates on a Fiscal Year of October through September and its statistics are provided on a biannual basis.

The Port Authority spends millions of dollars each year on the purchase of parts, supplies and services in support of its daily operations. In addition, regular contracts for major construction projects, as well as renovation and expansion of existing facilities are also available. The Authority's Disadvantaged Business Enterprise Program is committed to creating opportunity for those owners. Goals have been established in support of the program and available purchasing opportunities.

Port Authority of Allegheny County		
October 2011 – March 2012	DBE Prime Contract Awards	\$518,930
	DBE Sub Prime Contract Awards	\$320,682
	Total MBE Spend	\$208,548
	Total WBE Spend	\$631,062
	Total M/W/DBE Spend	\$839,612
April 2012 – September 2012	DBE Prime Contract Awards	\$22,850
	DBE Sub Prime Contract Awards	\$365,075
	Total MBE Spend	\$128,507
	Total WBE Spend	\$259,418
	Total M/W/DBE Spend	\$387,925
TOTALS	Total M/W/DBE Spend 2012	\$1,227,537

Allegheny County & City of Pittsburgh Sports & Exhibition Authority (SEA)

The Sports & Exhibition Authority (SEA) was created in 1954 and was charged with the construction and support of sports and exhibition facilities. The Authority owned facilities include the Lower Hill Redevelopment Site, the Consol Energy Center, PNC Park, Heinz Field, David L. Lawrence Convention Center, Convention Center Riverfront Plaza, North Shore Riverfront Park, and the North Shore Garage. The SEA also provides administrative and other staff support to the Stadium Authority of the City of Pittsburgh.

The Authority requires that all contractors and subcontractors shall demonstrate a good faith effort to obtain the participation of M/WBEs in work to be performed for the Authority. The goals of the Authority are 25% MBE and 10% WBE. Participation of both is subject to the review of the Equal Opportunity Review Commission of Pittsburgh.

Sports & Exhibition Authority		
David L. Lawrence Convention Center (Office Buildout)	MBE Spend	\$271,302
	WBE Spend	\$266,857
	TOTAL M/W/DBE Spend	\$538,159
David L. Lawrence Convention Center (Repair & Upgrades)	MBE Spend	\$69,600
	WBE Spend	\$621,900
	TOTAL M/W/DBE Spend	\$691,500
Lower Hill Development (Civic Arena Demolition)	MBE Spend	\$1,899,259
	WBE Spend	\$440,456
	TOTAL M/W/DBE Spend	\$2,339,715

Allegheny County Housing Authority

The Allegheny County Housing Authority was created to provide decent, safe and sanitary housing for eligible low-income families and senior citizens in Allegheny County. The Authority owns and manages 3,300 units, administers over 5,000 vouchers, has three HOPE VI developments and 22 mixed-finance properties.

Allegheny County Housing Authority		
Quarter 1	Total MBE	\$85,500
	Total WBE	\$27,750
TOTAL	Quarter 1 M/W/DBE	\$113,250
Quarter 2	Total MBE	\$75,931
	Total WBE	\$336,200
TOTAL	Quarter 2 M/W/DBE	\$412,131
Quarter 3	Total MBE	\$62,533
	Total WBE	\$464,200
TOTAL	Quarter 3 M/W/DBE	\$526,733
Quarter 4	Total MBE	\$59,798
	Total WBE	\$2,800
TOTAL	Quarter 4 M/W/DBE	\$62,598
TOTALS		\$1,114,712

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